

Österreichische Post AG

Notice

The following data represent a snapshot taken at the time of the initial public offering / new listing / inclusion in the MTF and are not updated regularly.

ISIN:	AT0000APOST4
Symbol:	POST
Trading segment:	Official Market
Market segment:	prime market
First day of trading:	May 31, 2006
Offered shares:	31,500,000 common shares and 2,800,000 common shares (Greenshoe)
Category:	no-par value bearer shares
Number of shares (before IPO):	70,000,000 shares
Share capital (before IPO):	EUR 350,000,000
Offering period:	May 16, 2006 until May 29, 2006
Price fixing:	The offering price was fixed and announced on May 30, 2006
Price range:	between EUR 17.00 and EUR 19.00
Offer price:	EUR 19.00
Issuing volume (excl. Greenshoe):	EUR 598,500,000
Issuing volume (incl. Greenshoe):	EUR 651,700,000
Managers:	Raiffeisen Centrobank Erste Bank der oesterreichischen Sparkassen Goldman Sachs International BAWAG P.S.K. Deutsche Bank
Management Board:	Dr. Anton Wais Mag. Dr. Rudolf Jettmar DI Dr. Herbert Götz DI Walter Hitziger
Supervisory Board:	Dr. Peter Michaelis DI Rainer Wieltsch Dieter Bock Dr. Horst Breitenstein Dr. Stephan Koren KR Dr. Hans-Jörg Schelling Dr. Karl Stoss Dkfm. Hans Wehsely Gerhard Fritz Helmut Köstinger Martin Palensky Manfred Wiedner



Shareholder structure (before IPO): ÖIAG 100.00%

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Company profile: Austrian Post is Austria's leading postal service provider. In 2005 the portfolio of business activities was grouped into Mail, Parcel & Logistics and Branch Network divisions. The Mail Division comprises three business areas: Letter Mail (letters and postcards), Infomail (addressed and unaddressed direct mail) and Media Post (newspaper and magazine delivery). The Parcel & Logistics Division is responsible for all parcel and express services. The Branch Network Division operates one of Austria's largest nationwide retail chains, with 1,338 company owned branches and 612 third-party operated outlets.

The company has undergone a major transformation over the past few years. It has radically refocused on quality — in the logistics that support its services, in its innovative product portfolio and in its customer-facing services. Both the optimised process chain that maintains its nationwide coverage and its 11,300 delivery staff make important contributions to its high quality and service standards. Austrian postmen and women reach every delivery point in the country, every day.

These achievements are reflected in the company's financial performance. Consolidated revenue grew again in 2005, by 2.9% to EUR 1,701.6 million (m), and there were more marked improvements in earnings. EBITDA rose by 10.2% to EUR 223.8m, and EBIT by 25.3% to EUR 103.0m.

Austrian Post is a modern, efficient, customer-driven service provider, and a profitable enterprise.

Highlights of 2005

- Positive earnings contributions from all divisions
- Further progress towards international networking, and a joint venture agreement with German parcel specialist trans-o-flex
- Remaining 25% of feibra Austria acquired as well as feibra Hungary (unaddressed advertising)
- Logistics centre construction and modernisation programme proceeded to schedule: new Villach sorting centre inaugurated in September 2005
- New Vienna South parcel sorting centre commissioned; Austrian Post's logistics network is one now among the most modern in Europe.